

# Capabilities Statement



## About Us

Seville Government Consulting (SGC) is a veteran and minority owned small business providing federal acquisition, program management, federal acquisition training, data analytics, and Business-to Government (B2G) services to federal clients and commercial entities. Based in Washington, D.C., SGC is a full-service, solution-oriented firm with a track record of delivering superior services and results to government and private industry.

## Core Competencies

- Acquisition, Contract, and Program Management Support — SGC provides an integrated approach to strategic planning, requirements development, systems acquisition, and program and budget development. We use cutting edge “Big Data” and data analytics (Gov 2.0) resources and capabilities to help decision makers with strategic decisions associated with TechStat/AcqStat reviews, spend analysis and Federal Strategic Sourcing Initiatives (FSSI), budgetary analysis, and Service Contract Inventories, just to name a few. We want to help add value to your organization at a strategic level, not just a focus on staff augmentation through “butts in seats” projects like most other firms.
- Federal Acquisition Training — We develop and deliver affordable training programs to ensure that requirements development, program management, performance-based acquisition, and contracting are an integrated package of training delivery to help create the 21st century acquisition workforce. Our unique programs include FAI and DAU mandatory courses for certification (i.e. CON/ACQ, FAC P/PM), but project workshops to help teams learn best practices through education and then work with clients to actually build the deliverable (i.e. PWS, QASP, SOW, etc.).
- Business-to-Government (B2G) Support — We work exclusively with small businesses, and transfer our deep, institutional knowledge of government operations to small business through programs and consulting services related to capture management, business development, positioning, and proposal development.

## Differentiators

- √ Our experience across many federal and DoD agencies allows us a keen understanding of government management that sets us apart from the competition.
- √ Our staff are subject matter experts, who deliver fully integrated solutions across the entire spectrum of a program’s lifecycle. Our programs are unique in industry, with a keen focus on delivering superior, and affordable, results.
- √ We are not a firm specializing in other functional IT areas, with after-the-fact acquisition and program management support listed as a “core capability” of our company. It is all that we do, and we do it extremely well.

## Company Data

- **DUNS:** 965348993
- **Socio-economic certification:** Hispanic American, Self-Certified Small Disadvantaged Business, Veteran Owned
- **NAICS:** 541611, 541612, 541618, 541690, 541990, 561110, 611430
- **CAGE Code:** 66QS6
- **Accept Credit and Purchase Cards:** Yes
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## Past Performance (partial)

- Department of Defense
- Department of Homeland Security
- Department of State
- Department of Veterans Affairs